



*xChange Solutions GmbH  
Neue Burg 1, 20457 Hamburg*

7 April 2025

## **Letter of recommendation**

To whom it may concern,

Mr. Erik Espuñes Juberó has been working as a Software Engineer for xChange Solutions GmbH based in our Hamburg office from 01.09.2022 with his termination date being 30.06.2025. He initially started as an Intern in March 2022 for six months.

xChange is the world's first online B2B marketplace to share and trade excess containers with other companies. This allows us to drastically reduce empty runs, increase asset utilization and save thousands of tons of CO2 per year. We are a Series B startup with the ambition to become the leading platform for container operations globally – and already today our global customers range from small local container traders to large container liners.

Erik supported the Tech department of xChange in a wide field of activities, mainly


- Creating and implementing features that match xChange's architecture
- Keeping proven features up to date, identifying technical debt and suggesting solutions
- Applying and improving xChange's current code, test and documentation practices. Notably around multiple domains such as data ingestion (Connect), and core marketplaces (Leasing and Trading)
- Contributor to the back-end chapter, responsible for driving x-functional change across the org
- Actively bringing new ideas to the engineering community
- Driving the container marketplace enhancements in both pre and post accept user journeys

During the entire time of his engagement with xChange, we were extremely happy with his performance, analytical approach to problem solving, his tenacity as well as his ability to work well in teams of very diverse backgrounds and cultures.

Moreover, Erik has always displayed the greatest interest in his assignments and fully impressed us with his commitment, independence, and reliability. He demonstrated a strong commitment to the overall team success and was consistently dedicated to achieving key objectives.

He consistently fulfilled his assigned tasks to our fullest satisfaction and identified problems or new ideas on his own. His performance, commitment, and friendly manner earned him the esteem of his superiors, other co-workers as well as our clients. His conduct was always exemplary.

I would always recommend Erik without a doubt and am happy to provide further context in a reference call at any time.

Signed by:  
  
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**Gary McDowell**  
*Head of Engineering*